

BUSINESS ORIENTATION PROFILE "A"



S-E-T FLOW

FLOW: _____ FLOW DESCRIPTION: _____ KEY: _____

PITFALL #1: _____ SOLUTION: _____

PITFALL #2: _____ SOLUTION: _____

S-E-T UNFOLDMENT

STRUCTURE:	_____ %		
1.CONFIDENCE	_____ %	PF: _____	SOL: _____
2.INNER AUTH.	_____ %	PF: _____	SOL: _____
3.IMAGINATION	_____ %	PF: _____	SOL: _____
4.PRODUCER	_____ %	PF: _____	SOL: _____
EXECUTION:	_____ %		
1.ORGANIZATION	_____ %	PF: _____	SOL: _____
2.COORDINATE	_____ %	PF: _____	SOL: _____
3.VISUALIZATION	_____ %	PF: _____	SOL: _____
4.DIRECTOR	_____ %	PF: _____	SOL: _____
TASK:	_____ %		
1.INSTINCTS	_____ %	PF: _____	SOL: _____
2.TEAMWORK	_____ %	PF: _____	SOL: _____
3.ACCEPTANCE	_____ %	PF: _____	SOL: _____
4.ACTOR	_____ %	PF: _____	SOL: _____

KEY: _____

NAME: _____ CONSULTANT: _____ DATE: _____