

BUSINESS ORIENTATION PROFILE "C"

MANAGEMENT STYLE



SPEARHEAD ___ % PF: _____ KEY: _____
1.ACTION ___ % PF: _____ SOL: _____
2.ASSERTION ___ % PF: _____ SOL: _____
3.EXPANSION ___ % PF: _____ SOL: _____
4.FOLLOW-THROUGH ___ % PF: _____ SOL: _____

EXPEDITER ___ % PF: _____ KEY: _____
1.SYSTEM ___ % PF: _____ SOL: _____
2.TRAINING ___ % PF: _____ SOL: _____
3.TIMING ___ % PF: _____ SOL: _____
4.SIMPLIFICATION ___ % PF: _____ SOL: _____

CONSOLIDATOR ___ % PF: _____ KEY: _____
1.PATIENCE ___ % PF: _____ SOL: _____
2.ATTENTION TO DETAIL ___ % PF: _____ SOL: _____
3.ROUTINES ___ % PF: _____ SOL: _____
4.EFFICIENCY ___ % PF: _____ SOL: _____

SUMMARY KEY: _____

NAME: _____ **CONSULTANT:** _____ **DATE:** _____